

**No fees payable if no savings achieved.**  
Our fees are just 12% of what we help save you over the term of the lease.

### Why do you need an Agent?

- Your landlord knows you are not an office expert. So many **tenants thought they got a good deal**, but could have done better.
- Come the end of your 1st or even 2nd term, some landlords may think you can't afford to relocate, fit out a new unit or write off your current fit out. Rental on renewal must be **based on Market Rate** – not what the landlord thinks you can afford.
- Appointing an expert shows you have done **your due diligence**.
- **Tenant has nothing to lose** – our fees are a small percentage of what we save you.

### Typical Scenario

#### Sample

Landlord's Initial Offer  
**\$10.00 psf/mth**

Lease Term **36 Months**

Size **3,000 sq ft**

#### Incentive Increments

Achieved Gross Effective Rent <i>psf/per month</i>	Gross Savings over Lease Term	Fee Payable = 12% of savings
<b>\$9.75 psf</b>	<b>\$27,000.00</b>	<b>\$3,240.00</b>
<b>\$9.50 psf</b>	<b>\$54,000.00</b>	<b>\$6,480.00</b>
<b>\$9.00 psf</b>	<b>\$108,000.00</b>	<b>\$12,960.00</b>

#### Contact